

Leisure Real Estate Advisors, LLC continues growth

(LEAWOOD, KS) -- Brent Jaynes, Director of Real Estate for Leisure Real Estate Advisors, LLC proudly announced today the appointments of Rick Hagerman, Senior Associate – Kansas City and Mike Works as Senior Associate- in the newly formed Lincoln, NE office.

Jaynes commented, “It is with great pleasure that we announce Mr. Hagerman and Mr. Works as part of our real estate team. Mr. Hagerman’s experience in originating, structuring, and acquiring investments within the hotel real estate industry is unsurpassed. Rich has nearly 20 years experience in hotel real estate and has developed a vast array of contacts in the industry. Rick’s deal making capabilities will greatly benefit any who engage his services.

Mr. Works will provide our clients a unique perspective into the hotel business. As an attorney and hotel owner, Mike offers a beneficial combination of skills not commonly found in the brokerage business. Mike’s legal, operational and transaction exposure will be valuable to any of his clients. Both gentlemen offer a high level of expertise and integrity and will be of great assistance to us as we continue our expansion efforts in 2004.”

Mr. Hagerman has completed over 96 acquisitions, dispositions, and asset restructuring totaling over \$400 million. He previously served as Director of Real Estate for American Executive Management Company, where he served as lead manager in brokerage and site acquisitions. As Director of Real Estate Acquisitions for Selco, he assisted in the placement of over \$130 million in debt and equity to facilitate several acquisitions through Bear Stearns and Westinghouse. Mr. Hagerman has a Bachelor of Science in Business from Kansas State University with a minor in Psychology.

Mr. Works is the previous owner of Midwest Hotel Motel Brokers, LLC, located in Lincoln, Nebraska, and owns and operates several hotels and motels in the Midwest. Mike is a licensed attorney in both Nebraska and Wisconsin and has extensive experience in hotel brokerage legal matters including contractual obligations, zoning and subdivision issues. Mr. Works graduated cum laude from the University of Wisconsin Law School in 1995. He earned his Bachelor’s degree with high distinction from Concordia College in Seward, Nebraska, where he was given the award of Outstanding Liberal Arts Student.

Founded in 1998, Leisure Real Estate Advisors, LLC has rapidly become one of the industry’s fastest-growing hotel brokerage firms. With offices in the Kansas City Metro area and in Lincoln, Nebraska, LREA specializes in custom marketing plans using the latest web based technological developments, printed materials and sales campaigns. Leisure Real Estate Advisors is frequently quoted and included in HOTEL BUSINESS® as well as the HOTEL BUSINESS® Green Book, the most comprehensive source book for information on the hotel industry.

For additional information about Leisure Real Estate Advisors and its services, visit the company’s website at www.leisurerealestate.com or contact the company directly at 913-894-5252 or 402-421-8014.

“Exclusive Marketing Agents Representing Owners of Hotel Real Estate”